

**THE RHODE ISLAND CONVENTION CENTER AUTHORITY
MEETING OF THE
DUNKIN' DONUTS CENTER COMMITTEE**

October 27, 2009

A meeting of the Dunkin' Donuts Center Committee of the Rhode Island Convention Center Authority (hereinafter referred to as "Authority", the "CCA" or the "Board") was held on October 27, 2009, pursuant to notice, at the Rhode Island Convention Center Boardroom, One Sabin Street, Providence, Rhode Island.

Board members present were Committee Chairman Bernie Buonanno, Board Chairman David Duffy, Commissioners, Dale Venturini, Jason Fowler and Jeff Hirsh.

Also in attendance were Jim McCarvill, Kim Keough and Donald Nadeau, RICCA; Tim Muldoon, Deb Tuton, Nancy Beauchamp and Danielle Pestana, RICC; Larry Lepore, Robert Cappalli, DDC; Tom Crocker, Sportservice; Bruce Leach, Legal Council and Eileen Smith, recording secretary.

Mr. Buonanno called the meeting to order at 2:00 pm.

Mr. Buonanno asked for a motion to approve the minutes of the September meeting. Upon a motion duly made by Mr. Duffy and seconded by Ms. Venturini it was unanimously

VOTED: to approve the minutes of the September meeting.

Mr. Buonanno noted that in November there would be no Marketing Committee meeting, therefore the Dunkin' Donuts Committee would meet at 12:30 on November 17th.

Mr. Buonanno asked Mr. Lepore to address the committee. Mr. Lepore reported that the Dunkin' Donuts Center had a great September. He said that Spirit of America was very successful and that we will attempt to get them back as soon as feasible. Mr. Lepore noted that for the month of September the net income for Dunkin' Donuts Center was \$84,523 to budget and \$317,284 to the prior year. He said that year to date net income was \$391,196 to budget and \$474,623 to the prior year. Mr. Lepore reported that directors and staff continue to look for ways to cut costs and be more energy efficient. Mr. Buonanno asked how rent for Spirit of America was calculated. Mr. Lepore said that they have a formula for calculating rent and the same amount is paid to every facility where they perform.

Mr. Lepore noted that attendance for hockey games has not been good but should pick up after Thanksgiving. Mr. Lepore distributed a matrix comparing the Dunkin' Donuts Center to our competition in Worcester and Hartford. Mr. Lepore noted that the matrix includes events that we have lost to other venues including Mohegan Sun. Mr. Duffy asked Mr. Lepore to include Manchester in the matrix in the future. Mr. Lepore announced that Jeff Dunham would be performing here in January and talks are taking place with representatives for

Carrie Underwood. Mr. Lepore said that Jon Petrunak has been a help in locating talent that is about to tour. Discussions ensued regarding the Jay Z concert. Mr. Lepore said that the concert was great, although the star was delayed in New York. Mr. Lepore reported on upcoming events. He said that we have been able to sell more Demi Lavato tickets because the show was postponed. Other notable upcoming events are Wrestling Smack Down, Star Wars, TSO and Walking with Dinosaurs.

Mr. Lepore reported that it has come to his attention that there are cracks in the concrete stairs at the front of the building. He said that they will clearly become a problem. Mr. McCarvill stated that Gilbane had been contacted to determine the cause of the cracking and the best way to resolve the issue. Mr. McCarvill reported that City Lights has filed claim for additional fees against Gilbane claiming hostile working conditions. Mr. Leach stated that City Lights claims that because of the number of change orders they had problems with staffing. Mr. McCarvill said that he would keep the Committee informed.

Mr. Buonanno asked if there was any other business. Hearing none he sought a motion to adjourn. Upon a motion duly made by Mr. Fowler and seconded by Ms. Venturini it was unanimously

VOTED: to adjourn at 2:30 p.m.